# **POWERGRID Infrastructure Investment Trust**

### Investor Presentation H1FY2022







By attending the meeting where this presentation is made, or by reading the presentation slides, you agree to be bound by the following limitations:

- This document has been prepared for information purposes only and is not an offer or invitation or recommendation to buy or sell any securities of POWERGRID Infrastructure Investment Trust ("PGInvIT"/ "Trust"), nor shall part, or all, of this document form the basis of, or be relied on in connection with, any contract or investment decision in relation to any securities of the Trust.
- The information in this document is being provided by PGInvIT and is subject to change without notice. The Trust relies on information obtained from sources believed to be reliable but does not guarantee its accuracy or completeness.
- This document contains statements about future events and expectations that may be forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Trust assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.
- You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Trust and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Trust.
- Neither the delivery of this document nor any further discussions of the Trust with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Trust since that date.

### **Presentation Outline**

#### PGInvIT Overview

- IPO Summary
- Unitholding Pattern on Allotment
- Post-listing Trust Structure
- PGInvIT at a glance

#### **D PGInvIT Performance – H1FY22**

- Operational
- Financial
- Distribution
- Outlook
- **Glossary**



### PGInvIT IPO Summary

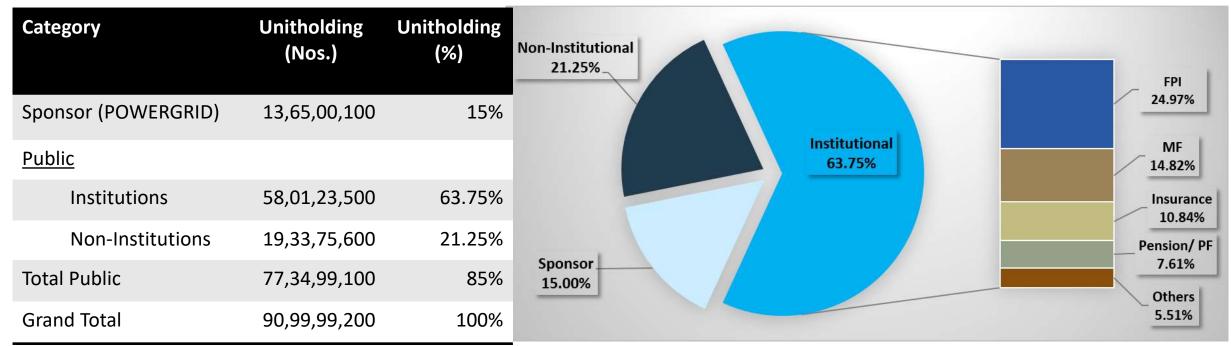


### **Largest InvIT IPO in India**

0		
Offer Size	Rs. 7,735 crore (at Upper end of Price Band)	
Anchor Investors	Rs.3,481 crore	
Public Offer	Rs.4,254 crore (Institutions: Rs.2,321 crore; Non-Institutions: Rs. 1,933 crore)	
Price Band & Offer Price	Rs.99-Rs.100 per Unit	Issue Price: Rs.100 per Unit
Offer Schedule	Offer Open: April 29, 2021	Offer Close: May 3, 2021
Subscription	4.83x overall	
Listing Date	May 14, 2021	(Ticker: NSE- PGINVIT; BSE- 543290)
Listing Price	Rs.104 per unit (Market Cap: Rs. 9,464 crore)	
Unitholding at Listing	Sponsor: 15% Institutional:	63.75% Non-Institutional: 21.25%



#### First Ever Participation in an InvIT IPO by marquee investors

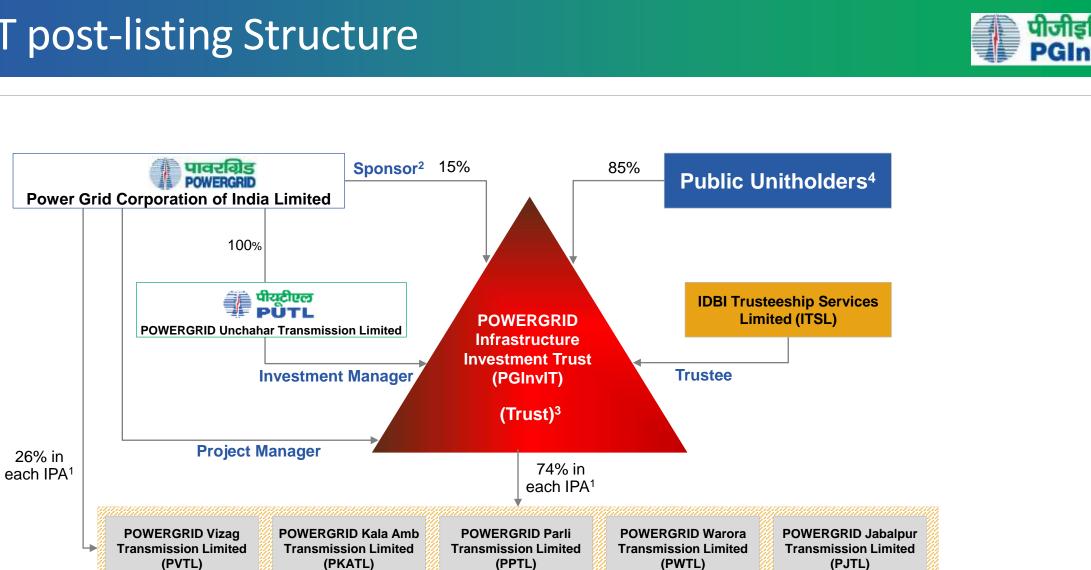


(Unitholding Pattern on Allotment (May 11, 2021)



India's First InvIT Sponsored by a Maharatna CPSE

### PGInvIT post-listing Structure



#### Initial Portfolio Assets (IPAs)

Notes

1. Balance 26% stake shall become eligible for acquisition in a phased manner, after expiry of the lock-in conditions under the TSA. i.e. PVTL(Feb'22); PKATL(Jul'22); PPTL(Jun'23), PWTL(Jul'23) and PJTL(Jan'24)

2. Holds 13.65 crore units 3. Total 91 crore units 4. Hold 77.35 crore units

India's First InvIT Sponsored by a Maharatna CPSE

### PGInvIT at a glance



#### India's 1<sup>st</sup> InvIT from a Govt. entity, sponsored by a Maharatna CPSE

	The power of AAA		
Assets	<ul> <li>5 operational projects - 11 transmission lines with network of ~3,699 ckm, 3 substations with 6,630 MVA transformation capacity</li> <li>Sound operational track record with high Availability</li> </ul>		Consistent
Assurance	<ul> <li>Backing of World's 3rd largest transmission Company as Sponsor and Project Manager</li> <li>TBCB mechanism on build-own-operate-maintain basis with 35 years contract period</li> </ul>		Stable Visible returns
Advantage	<ul> <li>Availability based tariff- High visibility on cash flows</li> <li>Large pool of Sponsor's TBCB assets and debt funded acquisition strategy</li> </ul>		

- Skilled and experienced Investment Manager having strong corporate governance philosophy
- **Continued Support of the Sponsor**

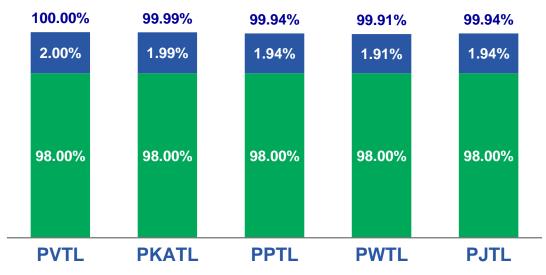
### **Operational Performance - H1FY22**



#### POWERGRID, as Project Manager, ensures High Availability of Assets, amidst pandemic related challenges

- Routine O&M
- Preventive maintenance
- In-house maintenance
- Safety Drills
- Trainings for O&M teams

#### Avg. Availability<sup>\*</sup> - H1FY22



■ Target availability ■ Availability above target availability

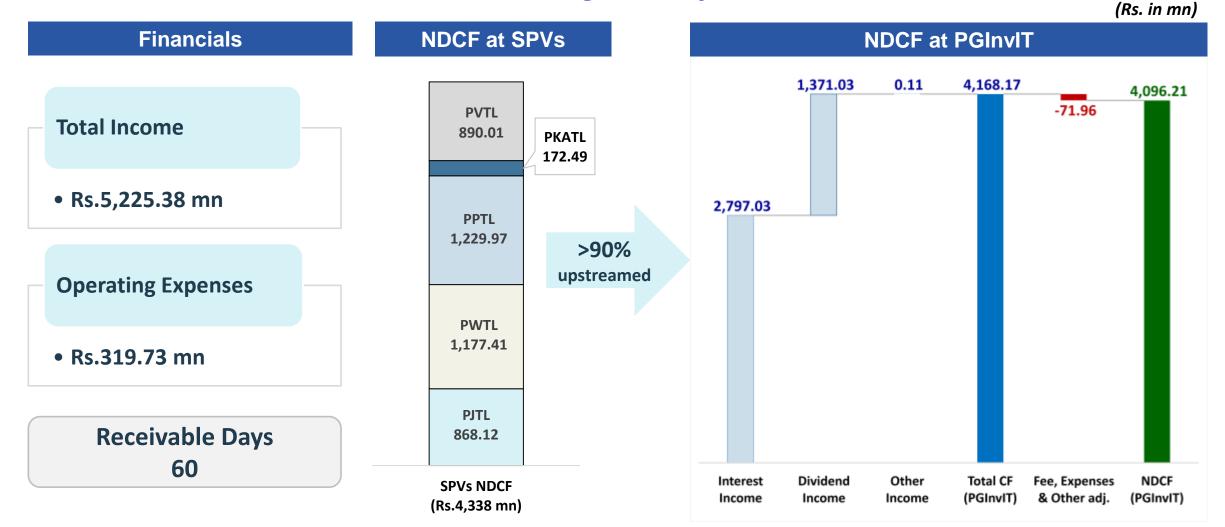
### **Accident Free Operations**

\* Availability for Jul'21-Sep'21 provisional. Certificates yet to be received from RPCs

### Financial Performance - H1FY22

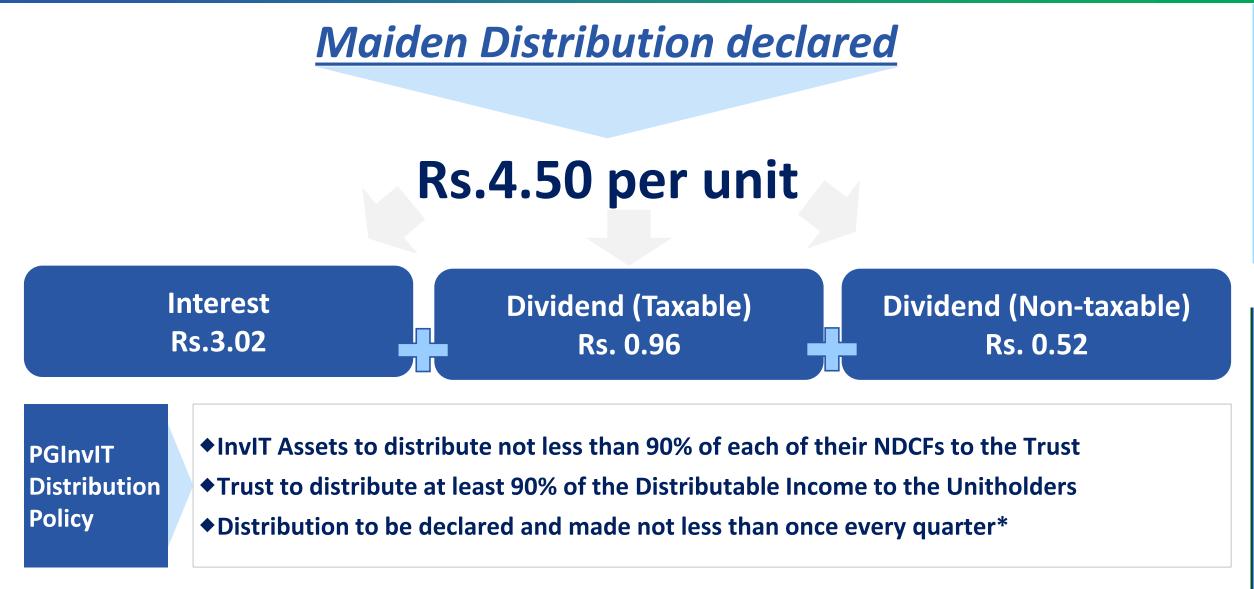


#### Financials creating value for unitholders



Distribution





\*first declaration of distribution by the Trust shall be made within six months from the listing and trading of Units

### Outlook



### **Near Term Growth Opportunities**

Balance 26% equity stake of PVTL from Sponsor	Completion of 5 years from Commercial Operation Date in Jan. 2022 Right with PGInvIT to acquire balance stake, in line with TSA conditions	Valuation by independent Valuer Policy on Related Party Transactions Approval of Investment Committee of Investment Manager or Unitholders, as required
Additional revenues accruing to 3 SPVs	Additional annual transmission charges allowed by CERC on account of increased costs due to change in law. PPTL: 2.787%; PWTL : 3.445%; PJTL: 5.89%* Right with Sponsor on additional revenues	Being evaluated for acquiring from Sponsor
	Right with sponsor on additional revenues	(* subject to prudence check by LTTCs

#### **Enablers for Funding Growth through Debt**

Zero Debt at Trust level

High R

Highest Credit Ratings **'AAA'** by ICRA, CARE & CRISIL

## Glossary



Term	Description
CCEA	Cabinet Committee of Economic Affairs
CERC	Central Electricity Regulatory Commission
ckm	circuit kilometers
CPSE	Central Public Sector Enterprise
Gol	Government of India
H1FY22	Half year ended September 30, 2021
IM	Investment Manager
InvIT	Infrastructure Investment Trust
IPA	Initial Portfolio Assets (used interchangeably with SPV)
IPO	Initial Public Offer
LTTCs	Long Term Transmission Customers
MVA	Mega Volt Ampere
NDCF	Net Distributable Cash Flow
0&M	Operation and maintenance
PJTL	POWERGRID Jabalpur Transmission Limited
PKATL	POWERGRID Kala Amb Transmission Limited
POWERGRID	Power Grid Corporation of India Limited
PPTL	POWERGRID Parli Transmission Limited
PVTL	POWERGRID Vizag Transmission Limited
PWTL	POWERGRID Warora Transmission Limited
RPC	Regional Power Committee
SPV	Special Purpose Vehicle (used interchangeably with IPA)
ТВСВ	Tariff Based Competitive Bidding
TSA	Transmission Service Agreement



www.pginvit.in